



Vocational Training and Technical Education

**„Promotion of simulation-based  
practical Training for Commercial,  
Administrative and Business  
Professions in a country“**

## Vocational Training and Technical Education

### „Promotion of simulation-based practical Training for Commercial, Administrative and Business Professions in a country“

- Project Title**
- Establishment of a country-wide network of Practice Firms in a country within the International Framework.
- Objective**
- Establishment of a job-oriented training network for commercial, administrative and business training in a country, based on the needs of a western market economy
  - The training network will be implemented as a Practice Firm Network.
- Strategy**
- The project will utilise existing resources, both capital and human. Networking between the education and the business sectors will render a relevant contribution towards employment and economic development.
- Content**
- Project planning
  - Curriculum development with a special focus on practice firm implementation
  - Establishment of practice firms in training institutions and establishment of a national Practice Firm Network
  - Development or creation of a teacher training facility
  - Development of a network for teacher training and actual training workshops
  - Award of an internationally recognised certificate for teacher training graduates
  - Development of language and communication skills to promote international networking
  - Teachers undergoing training train their specific skills and competencies in the framework of a new Activity-Oriented Learning Culture (contributing to making lifelong learning a reality)
  - Integration of blended-learning (combination of classroom training and e-learning)
  - IT-training with international certification
  - Integration of the Practice Firms into the International Practice Firm Network (EUROPEN)
  - Ongoing evaluation of Practice Firm activities as part of a process-oriented organisational development (using a customised monitoring system)



**Implementation**

- KIST-Consult with a team of internationally experienced training specialists

**Duration**

- This proposal: 18 Months
- Project total duration: 42 Months

**Basic Information**

A Practice Firm is a virtual company simulating business reality as closely as possible – a model of economic reality. This allows to implement action-oriented learning in business training. National and International networks of Practice Firms create realistic scenarios for covering all major business tasks functions. Several thousand Practice Firms in more than 50 countries allow all participants to establish a multitude of business relations – guided by the objectives of the training designed.

Training in Practice Firms equips future workers with in-depth business experience and provides an excellent opportunity to improve their social skills develop their key qualifications. Communication and relations with business associates from other cultural backgrounds are being experienced at an early stage.

**Project Design:**

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**KIST experts cover the following focal areas of Human Resources Development:**

- Technical and Vocational Education and Training
- Vocational Training Systems
- Train the Trainers
- Virtual Enterprises
- Curriculum Development
- Coaching and Teambuilding
- Information- and Communication Technologies and
- Lifelong Learning

**These services are being offered:**

- Project Appraisal
- Project Planning
- Project Implementation
- Project Evaluation and
- Planning and Organisation of workshops, conferences and trade shows

Within the framework of a customers commission KIST applies appropriate and up-to-date methodology geared towards achieving the goals.

This is a One-Page-Brief information. A complete project description is available upon request. Please contact us for details.

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